



I.M. Skaugen SE  
1Q 2008 Result



The third “Summargas” type vessel the M/V “Xi Shi”,  
one of our ships in our SMC newbuilding program.

**I.M. Skaugen SE**  
IMS – Innovative Maritime Solutions

I.M. Skaugen SE is a Marine Service Company engaged in the hassle free transport of  
petrochemical gases and LPG, marine transfer of crude oil and LNG,  
as well as construction of smaller and specialized high quality marine vessels

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14<sup>th</sup> April, 2008

# IMSK – 1Q 2008 Results

## **The I.M. Skaugen Group (IMSK) today announces satisfactory first quarter results**

The pre-tax profit was USD8.2 million for the 1Q08 compared to USD6.6 million for the 1Q07. The result of the 1Q08 on an EBITDA basis was USD15.1 million compared to USD7.9 million for the 1Q07 and USD5.3 million in 4Q07.

I.M. Skaugen (IMS) is engaged in three business units; Norgas comprises the group's gas transportation activities, SMC is responsible for the new ship building activities in China. SPT is involved in marine transfer of crude oil and LNG.

**Norgas, our petrochemical gas carrier business** continued its acceptable performance driven by strong exports out of the Middle East. Favorable feedstock prices and strong demand out of South East Asia and Europe continue to be the main drivers. The utilization level remains high and contributes to accelerate earnings.

**Skaugen Marine Construction (SMC)**, our Chinese-based shipbuilding activity responsible for all aspects of the company's new ship construction program. The second vessel in the Summergas series "Qin Shi Huang" was delivered to its new owners during the first quarter of the year generating a USD4.4 million profit. In 2Q08 the third ship shall be delivered to its new owners.

A continued rise in cost for raw materials and specialized components pressure construction cost upwards. However, the unique SMC concept continues to deliver special capabilities and added flexibility, at attractive price levels and below our competition.

**SPT, our Marine Transfer Operation** continues to face challenging trading conditions. Disruptions in scheduled transfer services mostly due to adverse weather and port/terminal delays forced SPT to charter in additional tanker capacity at very high charter rates. Presently four out of six purpose built Aframax tankers operate in the US Gulf with the remaining two en route and expected to come into operation in 2Q08. The coming into operation of all six new vessels is expected to contribute to a reduction in the average vessel cost.

## **New initiatives this quarter**

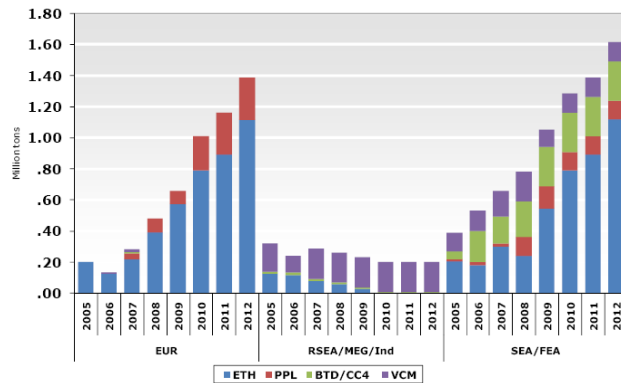
During the quarter IM Skaugen announced its participation in the bid for a Carbon Capture and Storage (CCS) project in the UK. IMS is part of a consortia led by RWE npower and is working together with Teekay to develop the complete logistics solution for the project. The project is the first of its kind and also the first step to the exiting field of large-scale shipping of CO<sub>2</sub>.

# The Gas Carriers: Satisfactory performance on the back of Middle East expansion

## Middle East ethylene production expansions

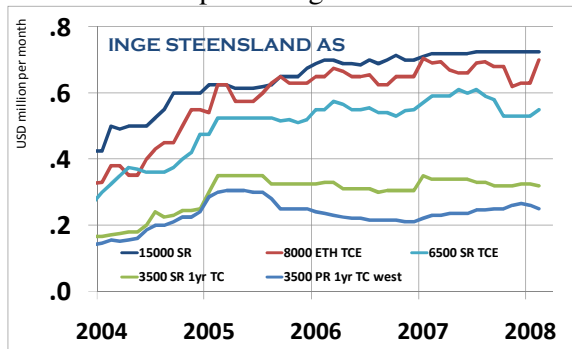
### Longhaul petchem trade outlook assumptions

Middle East export



EUR: Europe; RSEA/MEG/Ind: Red Sea/Middle East Gulf/India; SEA/FEA: South East Asia/Far East Asia

## Petrochemical ships earnings



Average earnings in US\$ per day / per calendar month in the spot market excluding waiting time, alternatively short-term time-charter

Fleet development 2008 ytd	Orderbook	
	Cbm	No. of vsls
Fleet total	2,269,110	307
Deliveries	32,000	4
Scrapped	0	0
Contracted	40,000	5
Orderbook	738,100	68
	% Fleet	
	33 %	22 %

Source of above charts: Inge Steensland AS, Oslo

Norgas generated an EBITDA of USD13.2 million in 1Q08 (USD10.4 million in 4Q07 and USD9.8 million in 1Q07).

During the quarter Norgas continued to benefit from high demand for transportation and thus high levels of fleet utilization. Middle East exports continue to be driven by an advantage in feedstock prices and strong demand from Europe and South East Asia in particular. Spot prices in Europe have reached record levels creating additional incentive for ME exporters. Idle time during first quarter was 3.2 per cent compared to 3.1 per cent for the whole of 2007.

The firm order book for vessels in the 'semi-refrigerated vessel' sector presently stands at 33 per cent of the total fleet (total fleet is 2,269,000 cbm or 307 vessels) with estimated deliveries of 287,000 cbm (12 %) in 2008, 323,500 cbm (14 %) in 2009 and 167,500 cbm (7 %) in 2010 onwards.

The expected delivery of new ship capacity is countered by two main factors; growth in global petchem production capacity and the ton-mile effect. We also expect deletions from the fleet due to vessel recycling and expect the vessels to start such process when they are closer to 30 years of age. About 558,000 cbm or 25% of the fleet is currently 25 years or more.

Global expansion of the petchem capacity follows on the back of strong growth in the global economy in general and in particular in the merging economies with a special focus on China and South East Asia.

The ton mile effect is a consequence of a structural shift from regional trade to long haul. The petchem market is becoming more globalized with large producers exporting significant volumes over long distances. Producers with strategic access to cheap feedstock will be able to provide favourably priced petchem products to markets such as Europe, South East Asia and possibly the US.

In 1Q08 ENGC confirmed a long term contract with one of our main clients in the Middle East and for a 6 year period. The contract allows for the continued employment and focus of a significant share of the ENGC fleet on the Middle East markets and to serve its growing export needs. In 1Q08 we were also served notice by Eitzen Gas for the termination of our ENGC pool cooperation. The fact that the ENGC have several contracts that go far beyond the termination notice date makes it a challenge to unwind the cooperation quickly and we do not at this point expect this process to result in a quick termination of the ENGC pool cooperation. The Norgas newbuilding program will ensure we have a fleet renewal program that will enable us to increase market share in the Middle East region with a fleet of dedicated modern ships to offer what the clients needs.

## SMC: Second Ship Delivered



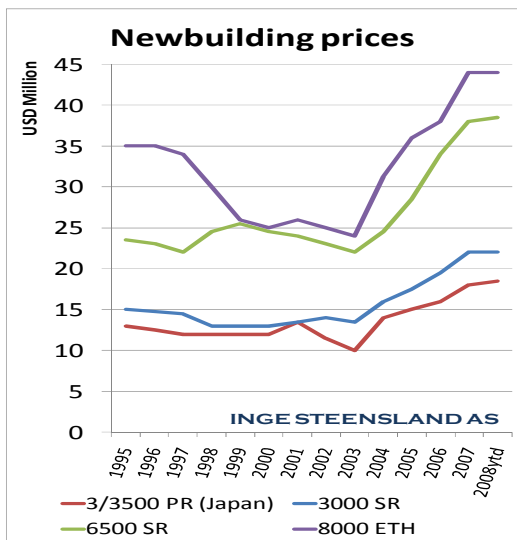
**Skaugen Marine Construction (SMC)** generated an EBITDA of USD4.4 million in 1Q08 (USD0.3 million in 4Q07 and negative USD0.1 million in 1Q07).

Skaugen Marine Construction (SMC) is responsible for the management of the IMS new building activities in China. As such SMC plays a pivotal part in the implementation of the IMS cost & service leadership strategy. The successful delivery and re-sale of the three Sumergas series as well as a third ship under construction, gives further credence to our unique managed shipbuilding concept.

The learning curve of the organization has been very steep from the start in late 2006. Today SMC works with a number of alliances and joint venture partners in all aspects of the ship building process, including design, procurement, purchasing, hull construction, cargo plant construction and commissioning. We are thereby able to control the process to design and build up to our own specifications and for our specialized state-of-the-art ships.

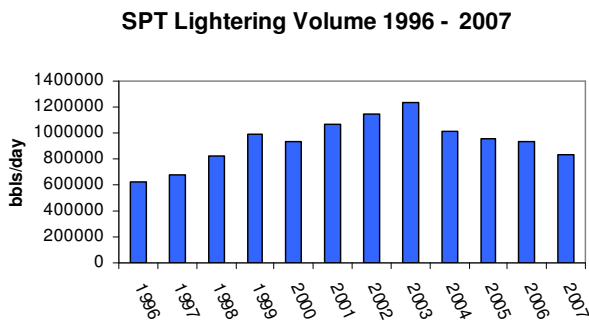
Despite close attention to cost control we remain exposed to global trends including depreciating US dollar as well as price increases in engineering, steel and specialized equipment. Recent cost increases for these items have a knock-on effect on all players active in the ship building business. We do however in parallel observe a continued increase in newbuilding prices for such specialized gas carriers and chemical carriers.

It should moreover be noted that our new Multigas ships are built with the additional capacity of carrying LNG which in itself represent a significant additional value. At delivery one of the Multigas vessels will be made available to our Nordic LNG project where it will operate in regional LNG trade in Scandinavia. The Nordic LNG project is progressing well with construction on the new LNG plant in Risavika going on according to plan with estimated completion in 2010.



Newbuilding prices for gas carriers.

## SPT: Operational successes experienced through a financial challenging quarter



SPT generated an EBITDA of negative USD0.6 million in 1Q08 (negative USD2.6 million for 4Q07) and negative USD0.7 million in 1Q07.

SPT continues to face challenging trading conditions. Disruptions in scheduled transfer services continued to impact the business in 1Q08 as they forced the company to charter in additional tanker capacity at high rates to cover customer.

Presently only four out of six new purpose built Aframax tankers are operating in the US Gulf, contributing significantly to a reduction in our average vessel cost.

The remaining two will come into operation during 2Q08. These new additions to SPT's fleet will provide the company with much greater flexibility in its activity enable a return to profitability.

European marine transfer activities for SPT are continuing to grow with business in the Mediterranean/North Sea particularly encouraging.

The marine transfer of LNG is another area where SPT is leading the market development with ongoing trials with the aim of getting approval for marine transfer of LNG. SPT also continues to pursue additional LNG related business opportunities around the world. Moreover, SPT is currently managing three Deepwater ports with the aim of expanding this business further. The business of deepwater ports is focusing on management of the loading or unloading of oil or LNG to a platform for transportation to shore.

## IMS: Key Financial balance sheet ratios

	1Q08	2007	2006	2005	2004	2003
EBITDA MUSD	15,1	40,1	34,6	46,3	28,0	24,8
EBIT MUSD	12,0	32,0	21,1	34,4	13,2	9,8
Gain from sale of fixed assets MUSD	-	4,2	-	-	1,2	19,3
Net result before tax and variance on derivative MUSD	8,2	20,8	10,1	28,9	6,0	20,3
Net debt MUSD	60,3	52,4	78,7	83,4	89,8	93,0
Net interest bearing debt MUSD	195,7	170,1	112,2	89,8	86,2	92,0
Equity ratio*	27,0 %	27,0 %	33,0%	30 %	33 %	33 %
Interest rate coverage ratio**	4,2	3,7	3,5	5,16	3,3	3,3
Total liquidity MUSD	91,0	110,3	81,2	83,0	25,0	39,2
Book equity MUSD (excl. majority interests)	129,2	124,2	105,2	82,9	80,60	72,00
Book equity per share USD	4,74	4,54	3,86	3,24	3,37	3,13
Dividend per share NOK ****	1,75	1,75	2,50	1,88	1,75	5,00
Buyback shares / Convertible bond MUSD	-	0,05	-	3,30	5,20	-

Key Financial balance sheet ratios 2005 and 2004 are in accordance with IFRS. Previous periods are in accordance with NGAAP

\*Book equity divided by total assets

\*\*EBITDA divided by net interest expenses

\*\*\*Current assets divided by current liabilities

\*\*\*\* Dividend for 2006 was paid in Dec 2005.

- **Book equity is USD129.2 million or NOK23.7 per share**
- **Book equity ratio at 27 per cent**
- **Current ratio of 407 per cent**

The book equity, excluding minority interest, totaled USD129.2 million or USD4.74/NOK23.70 per share. The book equity represents about 27 per cent of the total assets. The net debt at the end of 1Q08 was USD68 million and the net interest-bearing debt totaled USD195 million. The ratio between current assets and current liabilities is 407 per cent.

Total liquidity as of the end of 1Q08 was USD91 million, which is regarded as sufficient for the company's ongoing business activities. The working capital requirements going forward will be higher than in the past due to the newbuilding requirements. Interest coverage ratio (EBITDA / Net interest cost) was 4.2 for the 1Q08, as against 3.7 for 2007.

## IMSK – Share price

The share price had its all time high last November at NOK64,50. Share price end of 1Q08 decreased 16,25 per cent from closed price last year. Dividend paid in March equals to NOK1.75 per share. The 12 months yield including dividends has been -14 percent.

IMSK Share Price (NOK)	1Q08	2007	2006	2005	2004	2003
End of each Q/year	46,90	56,00	44,00	58,88	38,63	35,50
Average daily	47,34	51,67	49,34	48,88	37,30	24,87

## Segment Information

The Group consists of three segments: Norgas (gas transportation), SMC - Skaugen Marine Construction - manages all our newbuilding activities in China and SPT (marine transfer activity). The operating businesses are organized and managed separately according to the nature of the products provided, with each segment representing a strategic business unit that offers different products and serves different markets. The segmentation is in line with the Group's internal management and reporting structure.

<i>Total IMS Group</i>				
USD '000	1Q08	1Q07	4Q07	2007
Gross Freight Revenue	50 472	43 270	48 123	190 280
Operating revenue manufacturing services	21 092	3 693	13 661	45 857
<b>Revenues</b>	<b>71 564</b>	<b>46 963</b>	<b>61 784</b>	<b>236 137</b>
Voyage related expenses	(14 340)	(12 153)	(14 447)	(55 678)
Other operating cost and t/c hire	(23 479)	(22 271)	(27 686)	(99 861)
Cost of goods sold	(16 725)	(3 642)	(11 578)	(34 715)
Unallocated	(1 917)	(979)	(2 725)	(5 720)
<b>EBITDA*</b>	<b>15 103</b>	<b>7 918</b>	<b>5 348</b>	<b>40 163</b>
<i>Norgas - Petrochemical Gas and LPG</i>				
USD '000	1Q08	1Q07	4Q07	2007
Gross Freight Revenue	28 976	22 393	26 533	99 068
<b>Revenues</b>	<b>28 976</b>	<b>22 393</b>	<b>26 533</b>	<b>99 068</b>
Voyage related expenses	(7 542)	(5 853)	(5 104)	(23 895)
Other operating cost and t/c hire	(8 179)	(6 676)	(10 969)	(30 031)
<b>EBITDA*</b>	<b>13 255</b>	<b>9 864</b>	<b>10 460</b>	<b>45 142</b>
<i>SMC - Construction Activities</i>				
USD '000	1Q08	1Q07	4Q07	2007
Operating revenue manufacturing services	27 010	10 279	15 319	53 077
<b>Revenues</b>	<b>27 010</b>	<b>10 279</b>	<b>15 319</b>	<b>53 077</b>
Cost of goods sold	(21 225)	(10 228)	(13 236)	(41 935)
Other operating cost/administrative costs	(1 418)	(225)	(1 809)	(5 711)
<b>EBITDA*</b>	<b>4 367</b>	<b>(174)</b>	<b>274</b>	<b>5 431</b>
<i>SPT - Marine Transfer Activities</i>				
USD '000	1Q08	1Q07	4Q07	2007
Gross Freight Revenue	21 496	20 877	21 590	91 212
<b>Revenues</b>	<b>21 496</b>	<b>20 877</b>	<b>21 590</b>	<b>91 212</b>
Voyage related expenses	(6 798)	(6 300)	(9 343)	(31 783)
Other operating cost and t/c hire	(15 300)	(15 370)	(14 908)	(64 119)
<b>EBITDA*</b>	<b>(602)</b>	<b>(793)</b>	<b>(2 661)</b>	<b>(4 690)</b>
<i>Unallocated</i>				
USD '000	1Q08	1Q07	4Q07	2007
Unallocated	(1 917)	(979)	(2 725)	(5 720)
<b>EBITDA*</b>	<b>(1 917)</b>	<b>(979)</b>	<b>(2 725)</b>	<b>(5 720)</b>
<i>Eliminations</i>				
USD '000	1Q08	1Q07	4Q07	2007
Operating revenue manufacturing services	(5 918)	(6 586)	(1 658)	(7 220)
<b>Revenues</b>	<b>(5 918)</b>	<b>(6 586)</b>	<b>(1 658)</b>	<b>(7 220)</b>
Cost of goods sold	5 918	6 586	1 658	7 220
<b>EBITDA*</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

# I.M Skaugen Consolidated

## Basis for preparation

These consolidated condensed financial statements have been prepared in accordance with IAS 34, "Interim Financial Reporting".

## Significant accounting policies

The accounting policies used in the preparation of these financial statements are consistent with those used in preparation of the Group's annual financial statements for the year ended 31 December 2007. These consolidated condensed financial statements should be read in conjunction with the 2007 annual financial statements, which include a full description of the Group's accounting policies.

USD 000	2008	2007	2007
<b>Profit and Loss Accounts</b>	<b>1.1. - 31.3.</b>	<b>1.1. - 31.3.</b>	<b>1.1. - 31.12</b>
Gross freight revenues	50 472	43 269	190 280
Operating revenues manufacturing services	21 092	3 694	45 857
<b>Revenues</b>	<b>71 564</b>	<b>46 963</b>	<b>236 137</b>
Voyage related expenses incl. marketing	(14 340)	(12 152)	(55 678)
Time-charter hire	(12 674)	(12 882)	(54 941)
Cost of goods sold	(16 725)	(3 642)	(34 715)
Depreciation	(3 091)	(3 302)	(12 495)
Gains from sale of vessels	-	4 208	4 287
Other operating expenses vessels	(10 805)	(9 358)	(44 920)
Other operating expenses/administration costs	(1 917)	(1 011)	(5 720)
<b>Operating profit</b>	<b>12 012</b>	<b>8 824</b>	<b>31 955</b>
Result from investments in associates	(1 070)	95	204
Financial Income	702	496	3 779
Financial Expenses	(4 361)	(2 914)	(15 512)
Gains/losses on exchange	999	147	403
<b>Net result before taxes</b>	<b>8 282</b>	<b>6 648</b>	<b>20 829</b>
Taxes	(131)	-	(677)
Changes in deferred tax	-	-	(3 490)
<b>Net result for the year</b>	<b>8 151</b>	<b>6 648</b>	<b>16 662</b>
Minority interests	-	2 091	1 877
Majority interests	8 151	4 557	14 785
Earnings per share	0.30	0.17	0.54
Diluted earnings per share	0.30	0.17	0.54

USD 000	31.3.2008	31.3.2007	31.12.2007
<b>Balance Sheets</b>			
<b>Fixed Assets</b>			
Intangible fixed assets	7 518	11 075	6 265
Tangible fixed assets	157 742	161 078	151 835
Financial long-term assets	24 361	18 136	18 470
<b>Total Fixed Assets</b>	<b>189 621</b>	<b>190 289</b>	<b>176 570</b>
<b>Current Assets</b>			
Projects under construction/prepayments	82 718	24 115	72 165
Receivables and other current assets	77 528	50 156	76 221
Financial current assets	32 803	0	20 738
Cash and Bank deposits	91 032	59 982	110 263
<b>Total Current Assets</b>	<b>284 081</b>	<b>134 253</b>	<b>279 387</b>
<b>Total Assets</b>	<b>473 702</b>	<b>324 542</b>	<b>455 957</b>
<b>Equity</b>			
Paid in equity	81 566	81 514	81 566
Retained earnings	23 837	14 784	25 012
Other reserves	23 033	5 677	16 841
Minority interest	787	1 378	787
<b>Total Equity</b>	<b>129 223</b>	<b>103 353</b>	<b>124 206</b>
<b>Liabilities</b>			
Long term liabilities	274 732	193 790	268 934
Other current liabilities	69 747	27 398	62 817
<b>Total Liabilities</b>	<b>344 479</b>	<b>221 188</b>	<b>331 751</b>
<b>Total Shareholders' Equity and Liabilities</b>	<b>473 702</b>	<b>324 541</b>	<b>455 957</b>



USD 000	<b>2008</b>	<b>2007</b>	<b>2007</b>
<b>Statement of Changes in Equity</b>	<b>1.1. - 31.3.</b>	<b>1.1. - 31.3.</b>	<b>1.1. - 31.12</b>
<b>Equity at start of period</b>	<b>124 206</b>	<b>111 015</b>	<b>111 015</b>
Fair value adjustments	6 192	-	11 164
Acquisition treasury shares	-	(52)	-
Minority interest	-	(6 497)	(6 874)
Dividends	(9 326)	(7 761)	(7 761)
Net result	8 151	4 557	14 785
Net result Minority interest	-	2 091	1 877
<b>Equity at end of period</b>	<b>129 223</b>	<b>103 353</b>	<b>124 206</b>
-	-	-	-

USD 000	<b>2008</b>	<b>2007</b>	<b>2007</b>
<b>Statement of Cash Flow</b>	<b>1.1. - 31.3.</b>	<b>1.1. - 31.3.</b>	<b>1.1. - 31.12</b>
Cash flow from Operations	(159)	(7 439)	(25 339)
Cash flow from Investments	(8 672)	(6 049)	(18 256)
Cash flow from Financing	(10 400)	(7 813)	72 575
<b>Net changes in cash and cash equivalents</b>	<b>(19 231)</b>	<b>(21 301)</b>	<b>28 980</b>
<b>Cash and cash equivalents at start of period</b>	<b>110 263</b>	<b>81 283</b>	<b>81 283</b>
<b>Cash and cash equivalents at end of period</b>	<b>91 032</b>	<b>59 982</b>	<b>110 263</b>

**I.M. Skaugen SE  
Board of Directors**

*If you have any questions, please contact:*

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*Listed on the Oslo Stock Exchange, I.M. Skaugen SE (IMSK) - [www.skaugen.com](http://www.skaugen.com) - is a Marine Transportation Service Company engaged in the hassle-free transportation of petrochemical gases and LPG, marine transfer of crude oil and LNG, as well as the design and construction of smaller and specialized high quality marine vessels.*

*IMSK is a fully integrated shipping company that designs, builds, owns, mans and manages our own ships. IMSK customers are major international companies in the oil and petrochemical industry, whom we serve worldwide from our operations in Dubai (UAE), Freeport and Houston (USA), Oslo and Stavanger (Norway), Singapore, Sunderland (UK) and Nanjing, Shanghai, Taizhou, Zhangjiagang and Wuhan (China). IMSK operates recruitment and training programmes in St. Petersburg (Russia) and Wuhan (China) for the crewing of vessels.*

*IMSK employs approximately 1,600 people and currently operates 38 vessels worldwide. The fleet comprises petrochemical gas and LPG carriers, Aframax tankers and lightering support vessels, barges and tugs.*

*IMSK has a comprehensive newbuilding programme in China for three 3,200 cbm LPG vessels; three purpose designed combination carriers with LPG/Ethylene/VCM and Organic chemicals carrying capability; up to ten advanced 10,000-12,000 cbm LNG/LPG/Ethylene gas carriers for delivery from beginning 2007 and onwards. IMSK has invested in infrastructure with both a shipyard and a cargo plant maker in China to ensure innovative and flexible vessels at low cost. Six new purpose-designed and built "Aframax"- sized tankers were delivered to SPT during 2007 and early 2008 on a long-term bareboat charter.*

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